

**Pyramide Wereld (OUD)**  
Hiërarchisch  
Commanderen en controleren  
Individualistisch  
Top down  
Competitie  
Winnaars en verliezers  
Exclusief  
Rechtlignig/Planmatig  
Logisch

**Pannenkoek Wereld (NIEUW)**  
Networking  
Open en supporten  
Collectief  
Bottom up  
Samenwerking  
Winnaars en winnaars  
Inclusief  
Open minded/ervaren  
Intuitief

### World Class... or Middle Class? *Your* choice ...

- The World Class creates... the Middle Class competes
- The World Class manages risk... the Middle Class avoids risk
- The World Class is comfortable being uncomfortable... the Middle Class loves to be comfortable
- The World Class doesn't believe security exists... the Middle Class hungers for security
- The World Class sacrifices safety for growth... the Middle Class sacrifices growth for safety
- The World Class picks the low-hanging apples... the Middle Class dreams of an apple tree
- The World Class focuses on being... the Middle Class focuses on having
- The World Class has an 'abundance mentality'... the Middle Class has a 'lottery mentality'
- The World Class calms down... the Middle Class slows down
- The World Class is grateful... the Middle Class is frustrated
- The World Class operates from love and abundance... the Middle Class operates out of fear and scarcity
- The World Class has vision... the Middle Class has pipedreams
- The World Class embraces its intuition... the Middle Class denies its intuition
- The World Class trades ideas for money... the Middle Class trades time for money
- The World Class is solution oriented... the Middle Class is problem oriented
- The World Class sees itself as responsible... the Middle Class sees itself as a victim
- The World Class puts its ego in the refrigerator... the Middle Class shows it off
- The World Class is eager to learn... the Middle Class thinks it knows enough
- The World Class chooses growth... the Middle Class chooses fear
- The World Class is humble... the Middle Class is boastful
- The World Class seeks wealth... the Middle Class seeks riches
- The World Class knows it will see its vision when it believes it... the Middle Class believes its vision only when it sees it
- The World Class moves 'towards'... the Middle Class moves 'away from'
- The World Class asks the right questions... the Middle Class waits for answers
- The World Class takes action with **Ownership**, **Accountability** and **Responsibility**... the Middle Class waits and blames, makes excuses and denies the situations

So, having read this: what is *your* choice? Do you want to join us for an Extra**OAR**dinary, World Class Life, both professionally and personally?

*We're ready when you are!*  
Let's Make Magic!

On behalf of The HiT Experience TEAM,

  
Robert S. Benninga

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